## Córas Iompair Éireann

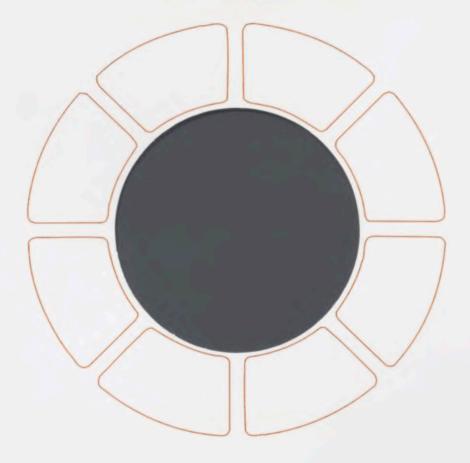
**Group Annual Report and Financial Statements 1996** 

Tuarascáil Bhliantúil an Ghrúpa agus Ráitis Airgeadais don Bhliain go 31ú Nollaig 1996



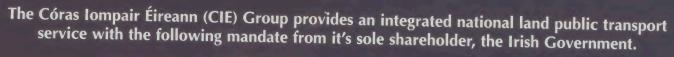
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To the Minister for Transport, Energy and Communications
The Board of Córas Iompair Éireann herewith presents the
Group Annual Report and Accounts for the year ended
31st December 1996 in accordance with Section 34 of the
Transport Act, 1950.





The Shareholder's mandate to CIE is:-

to provide cost effective, high quality, safe, reliable and efficient transport services.

to give value for money to both tax payer and public transport user.

to be commercially driven and be customer focussed.

to generate internal resources to finance necessary investment and renewal expenditure.

to prepare for increasing competition and a more liberal inland transport market.



# CIE

## Group Structure

#### **CORPORATE PROFILE**

Córas lompair Éireann (CIE) is the national statutory authority providing land public transport within the Republic of Ireland. The company is wholly owned by the Government of Ireland through shares vested in the Minister for Transport, Energy and Communications.

The Group Holding Company is organised into five subsidiary operating companies, three business units and other ancillary service providers. Between them they provide services of:-

- Rail passenger travel
- Rail freight carrying
- City, inter-city, rural and school bus travel
- · Road freight carrying
- Harbour management
- Event/holiday tours
- International consultancy
- Ancillary services:
   Project Management, Property, Legal, Insurance/Liability Management

Strategic direction, control and overall co-ordination is provided by the Holding Company whilst each subsidiary and business unit has a high degree of operating autonomy.

#### **GROUP STRUCTURE**





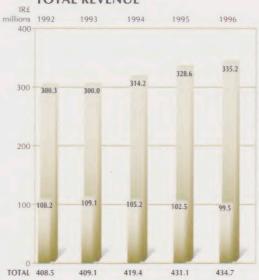




Iarnród Éireann	Bus Éireann	Bus Átha Cliath	Ancillary Businesses/ Services
Mainline Rail	Expressway	City Services	CIE Tours Int. Inc.
Dart / Arrow	Rural Services	Cityswift	CIE Consult
Rail Freight	Prov. City Services	City Speed	CIE Property
Road Freight	School Bus Services	City Imp	Outdoor Advertising
Rosslare Harbour	Vehicle Testing	Nightlink	(CAN)
Network Catering/	Private Hire	Airlink	Insurance/Liability
(Dubel Ltd)		Private Hire	Management
			Legal

IR £m	IR £m	
434.7	431.1	
436.7	441.7	
54.1	20.3	
(56.1)	(30.9)	
53.8	93.4	
300.7	300.2	
10,951	11,121	
	434.7 436.7 54.1 (56.1) 53.8 300.7	

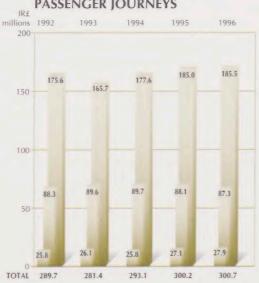
#### **TOTAL REVENUE**

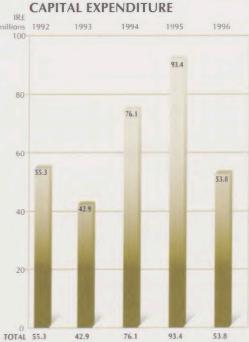


### SURPLUS / DEFICIT



#### **PASSENGER JOURNEYS**







ate Subvention

Bus Éireann larnród Éireann



## Chairman's Statement



Brian A. Joyce Chairman

'Even with the assistance of EU and Government, CIE must find substantial extra resources to finance the balance of these investments.'

#### CHAIRMAN'S STATEMENT

The accompanying accounts set out the results of the CIE Group of companies for the year ended 31st December, 1996.

I wish to thank our customers for their continued loyal support and to record my appreciation of the contribution of the Board, management and staff of the Group throughout 1996.

The total deficit on the Group's operations for the year was over IR £56 million. The deficit is attributable in large part to exceptional provisions totalling IR £57 million for planned restructuring changes. These changes are necessary to enable each company in the Group compete efficiently and commercially in the rapidly changing Irish land transport market.

During 1996 we substantially upgraded the quality of our fleet and facilities in all operating companies at a total cost of IR £38 million. We are committed to pursing this policy of increased investment to give our customers higher quality integrated public transport services throughout Ireland and to providing excellent value for money.

We are grateful to the EU and the Government for their assistance towards financing the Group's capital investment programmes. However, even with this assistance, CIE must find substantial extra resources to finance the balance of these investments. It is Board policy that this balance must be financed through resources generated from profitable trading plus depreciation provisions and not by a permanent increase in Group borrowings which are already at an excessively high level. To this end, management undertook a fundamental review of all costs within the Group in 1996 and succeeded in reducing non payroll costs by IR £8 million which more than offset the IR £6 million increase in staff costs.

The Board also charged the management of each operating company within the Group with the task of preparing viability plans for their individual companies to generate the extra cash needed by them for increased investment. They were mandated to discuss implementation of their proposals with their trade unions. Progress in this regard has been slower than planned. However, with the assistance of the State's industrial relations agencies, I am hopeful that these negotiations can be successfully concluded in the near future.

While all companies in the CIE Group are committed to improving the quality of our product, there is one major factor outside our control which prevents us from providing the quality of public transport services we desire for our customers. That is the ever increasing level of traffic congestion throughout Ireland and particularly in our main conurbations. Dublin is experiencing traffic gridlock, the full economic cost of which is estimated to be IR £1 billion per year. This is approximately ten times the annual subvention to CIE for providing national



transport services. Traffic in other Irish cities is also reaching gridlock proportions, particularly at rush hour. Operation Freeflow showed that with the necessary commitment, staff and resources by all authorities responsible for traffic management this problem can be solved. The efficiency and quality of our services improved significantly during Operation Freeflow, a fact which was manifest from the many complimentary comments we received from our customers during that period. The economic case for permanent traffic management measures of this sort is overwhelming, not only for Dublin but for other major cities.

One disappointing feature of 1996 was the failure to conclude with Government public service contracts for the provision of essential but non-commercial social services which we operate. If the CIE Group is to become fully commercial, which is the wish of the Board and the aspiration of our shareholder, then it is essential that we are remunerated for the social obligations we fulfil on behalf of the Government.

Full commerciality also dictates commercial pricing freedom to recover unavoidable cost increases and remunerate capital investment. In this regard, the last general price increase granted to CIE was in 1991. In the intervening period, the Group incurred substantial additional costs arising from national pay agreements and other unavoidable sources. We will, therefore, be seeking commercial pricing freedom, in line with CPI increases, in the public service contracts we are negotiating with the Government. I am hopeful these negotiations can be successfully concluded in the coming months.

I feel that both our customers and our staff can look forward to a brighter future with the CIE Group as we continue our investment policy to upgrade the quality of our public transport services in Ireland. Our main challenge is to earn sufficient profits to renew and continuously upgrade the quality of our product to meet the demands of our customers. We can and we will meet that challenge.

#### **ACKNOWLEDGMENTS**

I would like to thank the Minister for Transport, Energy and Communications, Alan Dukes, T.D., and his predecessor, Mr. Michael Lowry, T.D., the Minister for Finance, Mr. Ruairí Quinn, T.D., and their officials for their support and advice to Córas Iompair Éireann during 1996. I also thank the officials of the European Union for their support, particularly for the Group's investment programme.

Brien A Toyce.

Brian A. Joyce, Chairman

'Our main challenge is to earn sufficient profits to renew and continuously upgrade the quality of our product to meet the demands of our customers'



## Members of the Board

## Members of the Board

at 31st December, 1996

Brian A. Joyce

Chairman

Tras Honan lim Cullen

Deputy Chairperson Group Chief Financial

Officer

Michael Faherty

Shay Feely

Frank Kenny Patrick J. Lynch Laura Magahy

Michael P. McDonnell Group Chief Executive Brendan Murtagh

Anthony J. O'Brien Arthur O'Daly

Worker Director

**Executive Member** 

#### Secretary of the Board

Brian P. Dowling, Heuston Station, Dublin 8

Telephone: 01 677 1871. Facsimile: 01 703 2276.

#### **Board Committees**

#### **Audit Committee**

Brian A. Joyce, Chairman Michael Faherty Shay Feely Laura Magahy

#### **Remuneration Committee**

Tras Honan, Chairperson Brian A. Joyce Brendan Murtagh

#### **Safety Committee**

Patrick J. Lynch, Chairman Frank Kenny Anthony J. O'Brien Arthur O'Daly

#### BRIAN A. JOYCE

Brian Joyce (56), BA, BComm., FCMA. Non-Executive Chairman. Appointed as Chairman of the Board of Córas Iompair Éireann on 28th November 1995. He is Chairman of the Board's Audit Committee and a member of the Remuneration Committee. A Chartered Management Accountant, he runs his own business consultancy company and currently holds a number of company directorships including Allegro Ltd., EBS Building Society and the Mater Private Hospital. He was formerly the Managing Director of The Irish Dairy Board from 1978 to 1989.

#### TRAS HONAN

Tras Honan (65). Non-Executive Deputy Chairperson. Appointed as a Member of the Córas Iompair Éireann Board in November 1994 and re-appointed in November 1995 as Deputy Chairperson. She is Chairperson of the Board's Remuneration Committee and is a Director of Bus Éireann and CIE Tours International Incorporated. She also acts as Chairperson of the Property Advisory Committee. Tras was a member of the Senate throughout the period 1977 to 1993. She was elected as Cathaoirleach for two terms, 1982 to 1983 and 1987 to 1989, and elected as Leas Cathaoirleach from 1983 to 1987.

#### SHAY FEELY

Shay Feely (64). First appointed as a Member of the Board of Coras Jompair Éireann in December 1989 following election through the Worker Participation (State Enterprises) Act, 1977. He is a member of the Board's Audit Committee. Shay is also a Director of Iarnród Éireann and Bus Éireann. He is a gold medallion holder with the TSSA and is Executive in Charge of cash management at Bus Éireann. (Since the year end, he retired from the Board on 31st January 1997).

#### FRANK KENNY

Frank Kenny (37). First appointed as a Member of the Board of Córas Iompair Éireann in December 1989 following election through the Worker Participation (State Enterprises) Act, 1977. He is a member of the Board's Safety Committee and is also a Director of Bus Átha Cliath. Frank works as a bus driver with Bus Átha Cliath.

#### MICHAEL P. McDONNELL

Michael McDonnell (53), MEconSc., BComm., DPA. Joined Córas Iompair Éireann as Group Chief Executive in May 1995 and was appointed as a Member of the Board of Córas Iompair Éireann in November 1995. He is Chairman of Jarnrod Éireann, Bus Éireann, Bus Átha Cliath and CIE Tours International Incorporated.

#### **BRENDAN MURTAGH**

Brendan Murtagh (51), BComm. Appointed as a Member of the Board of Córas Iompair Éireann in November 1995. He is a member of the Board's Remuneration Committee and is a Director of Jarnród Éireann and Bus Eireann, Brendan is Deputy Chairman and Marketing Director of the Kingspan Group.



#### JIM CULLEN

Jim Cullen (51), FCA. Appointed as a Member of the Board of Córas Iompair Éireann in November 1995. Jim is a Chartered Accountant and he joined CIE in July 1995 as Group Chief Financial Officer. He previously held senior executive positions in private industry including Chief Executive of Killeen Investments/Toyota Motor Group.

#### MICHAEL FAHERTY

Michael Faherty (48). First appointed as a Member of the Board of Córas Iompair Éireann in December 1983 following election through the Worker Participation (State Enterprises) Act, 1977. He is a member of the Board's Audit Committee and is a Director of Bus Átha Cliath. Michael is also on the Property Advisory Committee and works as a bus driver with Bus Átha Cliath.

#### PATRICK J. LYNCH

Patrick Lynch (60), BE, MSc., FIEI, CEng. Appointed as a Member of the Board of Córas lompair Éireann in November 1995. He is the Chairman of the Board's Safety Committee and is a Director of larnród Eireann. Patrick was a former Chief Executive of Irish Shell Ltd., a former Programme Director with the National Board for Science and Technology, past President of the Institution of Engineers of Ireland and is currently Chairman of the Transport Council of IBEC.

#### LAURA MAGAHY

Laura Magahy (36), BA, MBA. Appointed as a Member of the Board of Córas Iompair Éireann in November 1995. She is a member of the Board's Audit Committee, is a Director of Bus Átha Cliath and is on the Property Advisory Committee. Laura is Managing Director of Temple Bar Properties, is a Member of the Arts Council/An Chomhairle Éalaion since 1993 and in 1995 was appointed as a Member of the Devolution Commission.

#### ANTHONY J. O'BRIEN

Anthony O'Brien (62). First appointed as a Member of the Board of Córas lompair Éireann in June 1991 following election through the Worker Participation (State Enterprises) Act, 1977. He is a member of the Board's Safety Committee, is a Director of larnród Éireann and Bus Éireann and is also on the Property Advisory Committee. Tony is currently President of the NATE Division of SIPTU and works as a Locomotive Inspector with Jarnrod Éireann in Limerick.

#### ARTHUR O'DALY

Arthur O'Daly (60), FCA. Appointed as a Member of the Board of Córas lompair Éireann in November 1995. He is a member of the Board's Safety Committee and is a Director of Bus Átha Cliath. Arthur, a Chartered Accountant, is a board member of the National Rehabilitation Board and a Director of Dun Laoghaire Community Training Workshop Ltd.

### **Current Group Management**

Michael P. McDonnell Group Chief Executive

Tony Bergin Group Head of Human Resources

Ray Byrne Head of Programmes and Projects

Jim Cullen Group Chief Financial Officer

Brian Dowling
Managing Director, CIE Tours

Bill Lilley Managing Director, Bus Éireann

Pat McDonagh

Group Head of Strategic Marketing and

Communications

Joseph Meagher Chief Executive, Iarnród Éireann

Alan Westwell Managing Director, Bus Átha Cliath

#### Officers/Advisers

#### **Auditors**

Craig Gardner & Co., Chartered Accountants, Gardner House, Wilton Place, Dublin 2.

#### Solicitor

Michael Carroll, Bridgewater House, Islandbridge, Dublin 8.

#### **Principal Banker**

Bank of Ireland, College Green, Dublin 2.



## Operations Review

'This deficit was caused principally by the need to provide IR £57 million in the year for restructuring and voluntary severance costs.'

#### **GROUP RESULTS**

The overall deficit on the Group's operations in 1996 was IR £56 million or IR £25 million more than in 1995. This deficit, which was caused principally by the need to provide IR £57 million in the year for restructuring and voluntary severance costs, has doubled the Accumulated Deficit of the Group at the end of 1996, to IR £111 million.

The following table compares the 1996 results with those for 1995.

	IR £millions	IR £millions	IR £millions
	1996	1995	+/-
Revenue – Customers/Other	335.2	328.6	+6.6
- State Grants	99.5	102.5	
Total Revenue	434.7	431.1	+3.6
Operating Costs (Net)	414.6	419.1	+4.5
<b>Exceptional Operating Costs (Net)</b>	54.1	20.3	-33.8
Total	468.7	439.4	-29.3
Financial Costs	10.6	14.7	+ 4.1
Reserves Transfers	11.5	7.9	
Deficit for the Year	56.1	30.9	25.2
Accumulated Deficit to Date	111.1	55.0	-56.1

#### Revenues

Customer revenues increased by 2.0% to IR £335.2 million. However, as Government payments for the provision of social services were reduced by IR £3.0 million to IR £99.5 million, total Group revenue increased by only IR £3.6 million or just under 1%.

#### **Operating Costs**

Significant savings were made in non-pay expenditure during 1996. At IR £165.9 million they decreased by IR £7.8 million (4.5%) from IR £173.7 million in 1995. Net staff costs however increased by IR £6.0 million (2.8%) to IR £219.7 million. Depreciation costs were IR £2.8 million lower than in 1996.

#### **Exceptional Operating Costs**

Provisions of IR £57.1 million have been made in the 1996 accounts to cover anticipated voluntary severance and other restructuring costs as a result of the measures identified to improve competitiveness and profitability.

#### **Financial Costs**

The combination of lower borrowing levels and reduced interest rates helped to reduce overall Group interest charges. Net interest charges at IR £13.3 million were IR £1.2 million less than 1995 charges. In addition, foreign currency movements during the year and foreign currency revaluations at year end produced a gain of IR £2.7 million. Overall net financial costs decreased by IR £4.1 million or 28%.





#### Capital Investment/Payments

The Group's gross investment in capital expenditure during the year amounted to IR £37.5 million and a further IR £16.3 million was repaid by way of loan repayments. At year end further capital expenditure commitments had either been contracted for or authorised by the Board to a value of IR £135.2 million.

#### IARNRÓD ÉIREANN

larnród Éireann is a wholly owned subsidiary of Córas lompair Éireann. It operates national rail passenger and freight services, road freight and catering businesses and also a port management business at Rosslare Harbour.

#### Results

Customer revenue increased by 3.7% to IR £126.4 million due to record passenger carryings of 27.9 million and increased freight tonnage carried. The Government's contribution towards the upkeep of the railway infrastructure, interest subsidies and the provision of social services amounted to IR £92.4 million in the year, a decrease of IR £4.6 million over 1995 levels. Overall the company recorded a deficit of IR £37.7 million, IR £21.8 million greater than in 1995.

Due to significant savings in non-pay expenditure, expenditure, including interest charges, decreased by IR £4.1 million (1.9%). However, following a fundamental review of the business throughout 1996, a plan was prepared to achieve annual savings in operating costs of IR £30 million to be used for a substantial increase in investment to provide a first class quality service for larnród Éireann customers. The cost of implementing this plan has been estimated at IR £37.1 million. Full provision has been made in the 1996 Accounts for this expenditure.

#### **Continuing Investment**

Expenditure programmes, both of a capital and revenue nature, to upgrade the Railway Rolling Stock and Lines and Works, continued during the year. Gross capital expenditure of IR £14.4 million was invested on the renewal of Rail Rolling Stock and Equipment with a further IR £26.1 million spent on the renewal of rail lines and works, both with the support of EU Structural and Cohesion Fund to a value of IR £20.1 million. Over fifty miles of track was renewed or improved and the major infrastructural work on the Cross Border Project is nearing completion. Subject to availability of resources, this substantial investment programme will continue into 1997 and beyond. At year end further capital expenditure commitments, to a total value of IR £88.1 million, have been either contracted for or authorised by the directors of the company.

#### **Road Freight**

Tonnage carried increased by 14.3% to 1.8 million tonnes. Revenue increased by 5.1% and profits improved to over IR £1 million.

#### Rosslare Harbour

Although the port experienced a reduction of 7.7% in the number of freight units

'Over fifty miles of track was renewed or improved and the Cross Border Project is nearing completion.'



'A plan was prepared to achieve general savings in operating costs of IR £30 million.'



## Operations Review



'Subject to the availability of resources, it is intended to pursue an accelerated investment programme.'



using the port, buoyant demand for new cars helped generate increased revenue to IR £6.2 million and profits increased by 12% to IR £2.5 million. Investment in the port continued with the completion of a new quay wall and passenger linkspan.

#### **Network Catering (Dubel Ltd)**

Achieved a higher level of turnover but competitive pressures depressed profits in the year.

#### **BUS ÉIREANN**

Bus Éireann is a wholly owned subsidiary of Córas Iompair Éireann. It provides intercity, rural, provincial and school transport services.

#### Results

Bus Éireann carried 87.3 million customers in 1996. Total revenues increased to IR £100.1 million and were IR £0.4 million higher than in 1995. The company recorded an overall deficit of IR £9.3 million after the receipt of a Government contribution toward social services of IR £3.4 million.

The Accounts include provisions of IR £10.5 million to pay for restructuring and voluntary severance costs following a major review of operations which was carried out during 1996. The objective of this review was to generate additional resources for investment in new buses and facilities.

#### Services

Provincial City and Rural services maintained customer loyalty at previos years' levels, whilst the School Transport Service was successfully undertaken on behalf of the Department of Education.

#### Continuing Investment to Improve Quality of Service

A total of IR £10.7 million was invested by the company with 35 new and 91 secondhand vehicles introduced on Expressway and School Transport services, reducing the average fleet age and improving service quality. The company supplemented its investment plans by the leasing of a further 25 Expressway coaches. Subject to availability of resources, it is intended to pursue an accelerated investment programme to upgrade the quality of Bus Éireann's bus fleet and facilities. At year end a further IR £ 8.3 million of capital expenditure commitments had been either contracted for or authorised by the directors of the company.

#### **BUS ÁTHA CLIATH**

Bus Átha Cliath is a wholly owned subsidiary of Córas Iompair Éireann. It provides passenger bus services throughout the greater Dublin area.

#### Results

Bus Átha Cliath returned a loss of IR £11.6 million for 1996 – IR £4.6 million higher than in 1995 – having received a Government contribution of IR £3.7 million towards the provision of socially necessary services.



During 1996 a major review of all costs in the company was completed with the objective of generating additional resources for investment in buses and other facilities. The cost of implementing the findings of this review are estimated at IR £9.5 million for which provision has been made in the 1996 Accounts.

#### Improving the Quality of Service

The company continued its fleet replacement and upgrading programme with capital investments of IR £10.8 million in the year. All extra cash generated by the restructuring programme underway in Bus Átha Cliath will be invested in the renewal of the bus fleet and other facilities.

The implementation programme for Quality Bus Corridors (QBC's) continues. The Lucan QBC Cityswift route was launched in the year with encouraging results on service improvements resulting in increased patronage. Due to strategically placed traffic management priorities, including 24 hour bus lanes on the quays, reductions of up to 20% on bus journey times have been achieved.

#### **Security of Staff**

Security for staff is a paramount objective of the company. In recent years the company was forced to curtail services in some areas due to the regular assaults on its staff. In co-operation with the company's trade unions, a number of initiatives, including security screens and an Autofare system, were undertaken during 1996 which have considerably reduced the number of assaults on drivers.

#### **Traffic Congestion**

Traffic congestion in Dublin has reached gridlock proportions for long periods daily. In Autumn 1996, under a Government initiative, Operation Freeflow was launched. Additional Garda, Corporation and other resources were allocated to tasks specifically designed and drawn up by the relevant public bodies to reduce congestion at key points in the city centre. The company for its part allocated additional buses at peak times. The initiative was highly successful and showed what could be done to reduce the huge costs of traffic congestion.

#### LUAS

Work continued in 1996 on the completion of the detailed design, public consultation and environmental impact assessment for the Luas Light Rail Project for Dublin. This process is the largest of its kind ever undertaken for an investment project in the State. Formal application for a draft Light Rail Order in respect of the Luas project was recently made by the Board to the Minister for Transport, Energy and Communications.

#### **ANCILLARY BUSINESSES**

The CIE Group has four other businesses which operate as separate profit centres with responsibility for their own revenue generation and financial performance. Total sales of IR £43.8 million were generated by these businesses and profits of IR £2.5 million were recorded.



'The Operation Freeflow initiative was highly successful and showed what could be done.'





## Operations Review



'CIE Tours increased the number of passengers handled by 9% to 97,000.'



**CIE Tours International** is the largest single contributor to inward tourism traffic to Ireland emanating from America, Europe and Australia. It generated gross revenues of IR £38 million in 1996 and increased the number of passengers handled by 9% to 97,000. Over 70% of the revenue goes directly into the Irish tourist economy to hotels, coach companies, airlines and other services. During the year the company began to refocus its activities on the core coach associated products which generate over 50% of total turnover.

CIE Consult is an international transportation consultancy whose services include rail network design, rail engineering, civil engineering, signalling, safety programmes, privatisation studies, restructuring projects and a wide range of training programmes. Total revenues of IR £2.6 million were achieved in an increasingly competitive marketplace often affected by political considerations and changing governmental regimes.

**Outdoor Advertising.** The Group's Commuter Advertising Network (CAN) generated net income of IR £1.3 million in 1996.

CIE Property manages the CIE Group's properties nationwide. During 1996, rental income from properties increased by over IR £0.5 million to IR £1.7 million. The year also saw the successful launching of the major redevelopment programmes at both Heuston Station and Connolly Stations.

**CIE Tours** and **CIE Consult** results are shown separately within the financial reports, whilst **CIE Property** and **Outdoor Advertising** returns are allocated as contributions to the subsidiary companies.

#### **CORPORATE ISSUES**

#### 1. Personnel

#### Staff Numbers

The average number of people employed in the Group decreased by 170 during the year. They are deployed throughout the Group as outlined on page 25 of the Report.

The increase in staffing at CIE Holding Company level is due to the addition of personnel working on the LRT (Luas) Project from larnród Éireann.

#### Staff Costs

The net cost of staff employed throughout the Group (excluding provisions for voluntary severance payments) amounted to IR £219.3 million, up 2.7% on 1995 levels. It is the Group's single highest cost area and represents 65% of revenue earned. Included in these costs are social welfare costs of IR £ 17.7 million and the Board's contributions to employee superannuation schemes of IR £13.7 million.

#### **Employee Pensions**

The majority of the Group's past and current employees participate in defined benefit schemes based on final pensionable pay. Contributions by the Board, its subsidiaries and the employees are invested in trustee-administered funds. Proposals are in hand to amalgamate the Board's six pension schemes into two



schemes. The CIE Superannuation Scheme 1951 (Amendment) Scheme 1996 is awaiting Ministerial confirmation. An actuarial review of the amalgamated schemes as at 31st December 1996 is currently being undertaken. The market value of the Schemes' assets at 31st December 1996 was IR £ 580.1 million, an increase of 12.2% on the value at 31st December 1995.

#### Staff Participation

The CIE Group believes one of its greatest assets is its workforce and in order to harness this asset all employees, in a spirit of teamwork, are encouraged to participate in the decision making process. This began as far back as 1977 when Board participation commenced following the enactment of the Worker Participation (State Enterprises) Act, 1977 and was further progressed at subsidiary level following the enactment of the Transport (Re-organisation of Córas lompair Éireann) Act, 1986.

#### **Equal Opportunities**

The company continues to keep under review opportunities for enhancing equality of opportunities. The company is a member of the partnership in Employment of Disabled Persons Scheme which was established under the aegis of the Department of Equality and Law Reform to inform and assist employers in relation to the proposed new employment legislation covering disabled people.

#### 2. Safety, Health and Welfare

The safety of customers and employees is paramount in all CIE businesses. The CIE Group is committed to facilitating a policy of education and awareness to both customers and employees and to ensuring compliance by monitoring procedures and standards of care and attention. The Board's Safety Committee, established in 1996, actively encourages a participative approach to safety by all employees to ensure the highest possible standards. During 1996 health and safety activities centred on reviewing the implementation of practices and procedures to all levels and locations. The Holding Company and each subsidiary have prepared Safety Statements in accordance with the Safety, Health and Welfare at Work Act, 1989.

#### 3. Facilities for Mobility Impaired Customers

The CIE Group is committed, insofar as resources allow, to make its services accessible for our mobility impaired customers. To this end several initiatives have been taken in consultation with mobility impaired organisations. All new rolling stock on the railways will be fully accessible and existing stock, where possible, are being converted. Rail station facilities and access are being provided. New road passenger coaches introduced into the fleets have 'kneeling' facilities and a pilot bus scheme was introduced in North Dublin featuring low floor minibuses to accommodate wheelchairs.



'The CIE Group believes one of its greatest assets is its workforce.'



# CIE

### Statement of the Board's Responsibilities

#### Statement of the Board's Responsibilities

The responsibilities of the Members of the Board of Córas Iompair Éireann are determined by the Transport Act, 1950 and subsequent amendments. The responsibilities of the directors of its subsidiaries are determined by company law and the Transport (Re-organisation of Córas Iompair Éireann) Act, 1986.

This legislation requires the Members of the Board to ensure that financial statements are prepared for each financial year which give a true and fair view of the state of affairs of Córas lompair Éireann and of the surplus or deficit of Córas lompair Éireann for that period.

In preparing those financial statements, the Members of the Board are required to:-

- ensure that suitable accounting policies are selected and consistently applied;
- ensure that any judgements or estimates made are reasonable and prudent; and
- ensure that the financial statements are prepared on the going concern basis unless it is inappropriate to presume that Córas Iompair Éireann will continue in business.

The Members of the Board are responsible for ensuring that proper accounting records are kept which disclose with reasonable accuracy the financial position of Córas lompair Éireann and enable them to ensure that the financial statements comply with the requirements of the Transport Act, 1950 and the European Communities (Companies: Group Accounts) Regulations, 1992. They are also responsible for

safeguarding the assets of Córas lompair Éireann and hence for taking reasonable steps for the prevention and detection of fraud and other irregularities.

#### **Corporate Governance**

It is the policy of the CIE Group to comply as closely as possible with best practice in the area of corporate governance and financial disclosure. It is the Board's policy to align its practice with those recommendations of the Cadbury Report which the Group considers appropriate for a State Sponsored Body. The Group complies with the provisions of the Government Guidelines for Commercial State Companies.

Córas lompair Éireann is a statutory company with a Board of twelve Members. The Board consists of a Non-Executive Chairman, a Non-Executive Deputy Chairperson, four Non-Executive Members, two Executive Members and four Worker Directors.

The Board operates three subcommittees, Audit, Safety and Renumeration for which specific terms of reference for each committee are in place

### Auditors' Report to the Minister for Transport, Energy and Communications



As auditors appointed by Córas Iompair Éireann under Section 34 (2) of the Transport Act, 1950 with your consent, we have audited the financial statements on pages 16 to 47 which have been prepared under the historical cost convention and the accounting policies set out on pages 16 to 18.

## Respective Responsibilities of the Members of the Board and the Auditors

As described on page 14 the Members of the Board are responsible for the preparation of the financial statements. It is our responsibility to form an independent opinion, based on our audit, on those statements and to report our opinion to you.

#### **Basis of Opinion**

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the Members of the Board in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Group's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or

error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion, the financial statements give a true and fair view of the state of affairs of Córas Iompair Éireann and of the Group as at 31st December, 1996 and of the deficit and cash flows of the Group for the year then ended.

We have obtained all the information and explanations we consider necessary for the purposes of our audit. In our opinion, proper books of accounts have been kept by Córas lompair Éireann. Córas lompair Éireann's balance sheet is in agreement with the books of account.

Craig Gardner & Co., Chartered Accountants and Registered Auditors, Dublin. 7th May, 1997.

## **Principal Accounting Policies**



#### A. Basis of Consolidation:

The Group financial statements are a consolidation of the financial statements of Córas Iompair Éireann and the following subsidiaries:—

Iarnród Éireann – Irish Rail and its subsidiary Dubel Limited

Bus Éireann - Irish Bus

Bus Átha Cliath - Dublin Bus

CIE Tours International Incorporated is treated as a branch of Córas Iompair Éireann for accounting purposes.

Dubel Limited is treated as a branch of larnród Éireann – Irish Rail for accounting purposes.

#### B. Basis of Accounting:

The financial statements are prepared in accordance with generally accepted accounting principles under the historical cost convention and are expressed in Irish pounds, denoted by the symbol IR £.

It is the Board's policy to comply with Statements of Standard Accounting Practice and Financial Reporting Standards.

To facilitate comparability certain railway infrastructure cost figures in the 1995 comparatives have been reclassified.

#### C. Revenue:

Revenue comprises the gross value of services provided, except in the case of CIE Tours International Incorporated where the net value is included.

## D. Tangible Assets, Depreciation and Provision for Renewals:

Tangible assets are stated at net book amount which represents the historical cost of these assets less, where applicable, accumulated depreciation based on that historical cost. The bases of calculation of depreciation and provision for renewals are as follows:—

#### (i) Railway Lines and Works

Railway lines and works are not depreciated. The cost of renewals necessary to maintain the running lines is charged to the consolidated profit and loss account in the year in which it is incurred.

#### (ii) Railway Rolling Stock

Locomotives (other than those fully depreciated or acquired at no cost) are depreciated, by equal annual instalments, on the basis of their historical cost spread over their expected useful lives.

Railcars, coaching stock and wagons are also depreciated, by equal annual instalments, on the basis of historical cost spread over their expected useful lives. In addition, the excess of depreciation based on replacement cost (at the beginning of the year) of railway rolling stock required to replace the existing fleet, over the historical cost depreciation, is shown as a transfer to reserve from the consolidated profit and loss account.

#### (iii) Road Passenger Vehicles

The historical cost of road passenger vehicles is depreciated over their expected useful lives on a reducing

### **Principal Accounting Policies**



percentage basis which reflects the vehicles usage throughout their lives (Note 9). In addition, the excess of depreciation based on the replacement cost of the vehicles (at the beginning of the year) over this historical cost depreciation is shown separately as a transfer to reserve from the consolidated profit and loss account.

School buses are depreciated by equal annual instalments, on the basis of their written down value at that date spread over the remainder of their expected useful lives.

#### (iv) Road Freight Vehicles

These assets are depreciated on the basis of historical cost spread over their expected useful lives using the sum of the digits method.

#### (v) Docks, Harbours and Wharves; Plant and Machinery; Catering Services Equipment

The above classes of assets are depreciated, by equal annual instalments, on the basis of historical cost spread over their expected useful lives.

#### E. Leased Assets:

#### (i) Finance Leases

Assets held under finance leases are accounted for in accordance with SSAP 21 (Accounting for Leases and Hire Purchase Contracts). The capital cost of such assets is included in tangible assets and depreciated over the shorter of the lease term or the estimated useful life of the asset. The capital element of the outstanding lease obligations is included in creditors. Financial charges are

charged to the consolidated profit and loss account over the primary period of the lease.

#### (ii) Operating Leases

Rental payments under operating leases are charged to the consolidated profit and loss account as they accrue.

#### F. Stocks:

Stocks of materials and spare parts are valued at average cost less provision for all defective and obsolete stocks.

#### G. European Union Grants:

European Union (EU) grants which relate to capital expenditure on specific projects are credited to deferred income as they become receivable. They are amortised to the consolidated profit and loss account on the same basis as the related assets are depreciated. EU grants in respect of revenue expenditure are credited to deferred income as they become receivable and released to the relevant expenditure account in the year to which the expenditure relates.

## H. Department of Education – Funding of School Buses:

Those school buses which were funded by the Department of Education are included in tangible assets and are depreciated as described in (D) with a corresponding amortisation of the monies received from the Department of Education.

#### I. Foreign Currency:

Transactions denominated in foreign currency are translated into Irish pounds at the rate ruling at the date of

## **Principal Accounting Policies**



the transaction, or at contract rates where the amounts payable or receivable are covered by forward contracts.

Realised exchange gains or losses on transactions settled during the year are treated as part of the surplus or deficit for the year from ordinary activities.

Monetary assets and liabilities denominated in foreign currencies are translated at the exchange rates ruling at the balance sheet date or at contract rates where applicable.

Long-term foreign currency borrowings, including that portion payable within one year of the balance sheet date, are translated at the rates of exchange ruling at the balance sheet date (closing rates) with the resulting gains or losses included in the consolidated profit and loss account .

#### J. Non-repayable State Grants:

Non-repayable State grants dealt with in the consolidated profit and loss account represent amounts actually received during the year under Vote of Dáil Éireann .

#### K. Pensions:

The expected cost of providing pensions to employees is charged to the profit and loss account as incurred over the period of employment of pensionable employees. The cost is calculated, with the benefit of advice from independent actuaries, at what is expected to be a stable percentage of pensionable pay. Variations from

regular pension costs, identified by periodic actuarial valuations, are spread over the expected average remaining service lives of the members of the schemes. Differences between the amounts funded and the amounts charged to the profit and loss account are treated as either provisions or prepayments in the balance sheet. The capital cost of ex gratia pensions is provided for and charged to the profit and loss account in the year that the related employee severance is recognised and is included in the cost of severance.

#### L. Railway Infrastructure Costs:

In accordance with EU Council
Directive 91/440 larnród Éireann
– Irish Rail is required to ensure that
the accounts for the business of
transport services and those for the
business of management of the railway
infrastructure are kept separate. The
infrastructure costs are determined in
accordance with Annex 1.A. to EU
Regulation No. 2598/70 and are set
out in Note 29.

#### M. Goodwill on Acquisition:

Goodwill on acquisition, being the excess of consideration payable over the fair value of net assets acquired at the date of acquisition, is written off immediately against reserves.

### **Consolidated Profit and Loss Account**



		Year ended 3	1st December
	Notes	1996	1995
		IR £000	IR £000
Revenue			
Customer receipts		331,347	322,099
Miscellaneous		3,906	4,499
Exceptional operating revenue		_	2,032
Total Revenue	1	335,253	328,630
Costs			
Operational costs	2	364,828	367,880
Railway infrastructure operational costs	2	49,908	51,796
Exceptional operating costs (net)	3	54,128	20,297
<b>Total Operating Costs</b>		468,864	439,973
Deficit before Profit on Disposal of Tangible Assets,			
Interest and State Grants		(133,611)	(111,343)
Profit on Disposal of Tangible Assets	4	201	613
<b>Deficit before Interest and State Grants</b>		(133,410)	(110,730)
Interest Receivable	5	113	182
Interest Payable – Operational	6	(8,421)	(8,496)
<ul> <li>Railway Infrastructure</li> </ul>	6	(5,028)	(6,217)
Gains/(Losses) on Foreign Currency Loans		2,717	(210)
<b>Deficit for the Year before State Grants</b>		(144,029)	(125,471)
State Grants	7	99,455	102,500
<b>Deficit for the Year after State Grants</b>		(44,574)	(22,971)
Transfer to Reserve	21	(10,750)	(7,882)
Change in Balance on Profit and Loss Account			
during the Year		(55,324)	(30,853)
Goodwill Write-off		(753)	
Accumulated Deficit at Beginning of the Year		(55,039)	(24,186)
Accumulated Deficit at End of the Year		(111,116)	(55,039)

Movements in reserves are shown in Notes 19 and 21 to the financial statements.

All figures relate to the continuing activities of the Group.

There were no recognised gains or losses other than those included in the consolidated profit and loss account .

On behalf of the Board

Brian A. Joyce, Chairman
Michael P. McDonnell, Board Member
7th May, 1997.



## **Consolidated Balance Sheet**

		As at 31st	December
N	otes	1996	1995
		IR £000	IR £000
Fixed Assets			
Tangible assets	9	421,713	415,598
Financial assets	10	21	23
		421,734	415,621
Current Assets			
Stocks	11	17,283	22,248
Debtors	12	56,937	65,457
Bank deposits	13	4,965	500
Cash at bank and in hand		1,066	622
		80,251	88,827
Creditors (Amounts falling due within one year)	14	(174,184)	(143,466)
Net Current Liabilities		(93,933)	(54,639)
Total Assets Less Current Liabilities		327,801	360,982
Financed by:			
Creditors (Amounts falling due after more than one year)	15	131,157	124,798
Provision for Liabilities and Charges	17	70,103	68,722
Deferred Income	18	54,848	50,442
		256,108	243,962
Reserves			
Insurance reserve	20	1,117	1,117
Asset replacement reserve	21	149,349	138,599
Capital reserve	22	22,490	22,490
Profit and loss account		(111,116)	(55,039)
Non-repayable State advances		9,853	9,853
	19	71,693	117,020
		327,801	360,982

On behalf of the Board

Brian A. Joyce, Chairman
Michael P. McDonnell, Board Member
7th May, 1997.

## **Company Balance Sheet**



		As at 31st	December
	Votes	1996	1995
		IR £000	IR £000
Fixed Assets			
Tangible assets	9	46,127	45,477
Financial assets	10	269,581	272,927
		315,708	318,404
Current Assets			
Debtors	12	14,845	11,899
Bank deposits	13	4,965	500
Cash at bank and in hand		909	458
		20,719	12,857
Creditors (Amounts falling due within one year)	14	(122,301)	(106,589)
Net Current Liabilities		(101,582)	(93,732)
Total Assets Less Current Liabilities		214,126	224,672
Financed by:			
Creditors (Amounts falling due after more than one year)	15	110,687	124,614
Deferred Income	18	2,182	2,173
		112,869	126,787
Reserves			
Insurance reserve	20	1,117	1,117
Asset replacement reserve	21	85,563	85,563
Capital reserve	22	22,490	22,490
Profit and loss account		(17,766)	(21,138)
Non-repayable State advances		9,853	9,853
	19	101,257	97,885
		214,126	224,672

On behalf of the Board

Brian A. Joyce, Chairman
Michael P. McDonnell, Board Member
7th May, 1997.



## **Consolidated Cash Flow Statement**

		Year ended 3	1st December
	Notes	1996	1995
		IR£000	IR£000
Net Cash Inflow from Operating Activities	23(A)	48,677	40,259
Return on Investments and Servicing of Finance	23(B)	(6,274)	(6,261)
Acquisition		(291)	_
Capital Expenditure and Financial Investment	23(B)	(21,257)	(25,429)
Cash Inflow before use of Liquid Resources			
and Financing		20,855	8,569
Financing - Decrease in Debt	23(B)	(18,028)	(22,051)
Increase/(Decrease) in Cash in the Year		2,827	(13,482)
Reconciliation of Net Cash Flow to Movement in Net Debt (note 23(c) )			
Increase/(Decrease) in Cash in the Year		2,827	(13,482)
Cash outflow from decrease in debt and lease finar	ncing	18,028	22,051
Change in net debt resulting from cash flows		20,855	8,569
New finance leases		(191)	(40,000)
Translation difference		2,717	(210)
Movement in Net Debt in the Year		23,381	(31,641)
Net Debt at 1st January		(176,182)	(144,541)
		(152,801)	(176,182)



#### 1. GROUP REVENUE

Customer and Miscellaneous Receipts – analysis by company

		1996		
			Exceptional	
	Customer		Receipt	
	Receipts	Misc.	(Note 3)	Total
	IR £000	IR £000	IR £000	IR £000
CIE	8,658		_	8,658
Iarnród Éireann – Irish Rail	123,653	2,750	_	126,403
Bus Éireann - Irish Bus	99,566	566		100,132
Bus Átha Cliath – Dublin Bus	99,470	590		100,060
Total	331,347	3,906		335,253
		1995		
			Exceptional	
	Customer		Receipt	
	Receipts	Misc.	(Note 3)	Total
	IR £000	IR £000	IR £000	IR £000
CIE	7,220	_	_	7,220
Iarnród Éireann – Irish Rail	119,056	2,856	disabilities.	121,912
Bus Éireann – Irish Bus	97,152	597	2,032	99,781
Bus Átha Cliath – Dublin Bus	98,671	1,046		99,717
Total	322,099	4,499	2,032	328,630



#### 2. OPERATING COSTS

. OTENMING COSTS		
	1996	1995
	IR £000	IR £000
Staff Costs		
Wages and salaries	199,624	196,110
Social welfare costs	17,671	17,541
Other pension costs (Note 24)	13,688	12,400
	230,983	226,051
Own work capitalised	(11,634)	(12,550)
Net Staff Costs	219,349	213,501
Materials and Services		
Fuel and electric traction	16,274	15,538
Road tax and licences	707	729
Rates	2,245	2,166
Auditors' remuneration	145	138
Operating lease rentals	2,225	1,865
School contractors	18,774	17,786
Third party and employer's liability costs	20,880	26,163
Materials and other services	92,476	97,501
	153,726	161,886
Board Members' Remuneration		
Emoluments		
– for services as Board Members	61	57
– for other services	281	178
	342	235
Depreciation (Note 9)	30,827	33,667
Amortisation of EU Capital Grants (Note 18)	(1,658)	(1,404)
	29,169	32,263
Renewal of Railway Lines and Works (Net)	12,150	11,791
<b>Total Operating Costs</b>	414,736	419,676
Costs Allocated :-		
Group Operational Costs	364,828	367,880
Railway Infrastructure Operational Costs (Note 29)	49,908	51,796
	414,736	419,676



#### 2. OPERATING COSTS (continued)

	<b>Staff Numbers</b>	
	1996	1995
The average number of persons employed by		
company was as follows:-		
CIE	309	282
Iarnród Éireann – Irish Rail	5,168	5,313
Bus Éireann – Irish Bus	2,561	2,593
Bus Átha Cliath – Dublin Bus	2,913	2,933
	10,951	11,121

The CIE figure for 1996 includes those working on the Luas Project, which at 31st December, 1996 had a workforce of thirty.

#### 3. EXCEPTIONAL OPERATING COSTS (NET)

	1	996	1	995
	IR £000	IR £000	IR £000	IR £000
<b>Operating Revenue</b>				
Payment by Department of				
Education for Schools				
Transport Services in respect				
of earlier years		_		2,032
<b>Operating Costs</b>				
Restructuring costs	(57,140)		(19,924)	
Third party rail accident claims	1,000		(373)	
Interest refund	2,012	(54,128)		(20,297)
		(54,128)		(18,265)

The charge for restructuring costs includes IR £14,171,000 (1995 – IR £6,798,000) for the exceptional pension element of voluntary severance.

During 1996 management undertook an in-depth review of all activities to identify the measures necessary to improve competitiveness and profitability. As a result restructuring and viability plans have been adopted by each of the operating subsidiaries and are in the course of discussion with staff representatives. Central to these plans is the achievement of annual savings in operating costs of IR £44 million in the subsidiary companies as follows:

Iarnród Éireann – Irish Rail	IR £30 million
Bus Átha Cliath – Dublin Bus	IR £ 8 million
Bus Éireann – Irish Bus	IR f 6 million

Each of the plans involve changes in the management structure, some reductions in management and staff numbers, changes in work practices including reduction in overtime and savings through improvements in procurement. Each subsidiary plans to

# CIE

#### **Notes to the Financial Statements**

#### 3. EXCEPTIONAL OPERATING COSTS (NET) (continued)

make a major investment in fleet modernisation and other measures aimed at enhancing the quality of service provided to customers.

The Board is satisfied that the restructuring plans can be implemented successfully and that adequate financial facilities will be available for the foreseeable future. On this basis the Board considers it appropriate to prepare the accounts on a going concern basis.

Included in exceptional operating costs in the profit and loss account is a charge of IR £57.1 million for the estimated costs of implementing the plans. These relate principally to the costs of severance (including related pension costs) and other measures associated with the plans and represent the Board's best estimates of the costs likely to arise.

#### 4. PROFIT ON DISPOSAL OF TANGIBLE ASSETS

	1996	1995
	IR £000	IR £000
Net proceeds on sale of surplus land and buildings (Loss)/Profit on disposal of rolling	355	517
stock, vehicles, plant and machinery	(154)	96
	201	613
5. INTEREST RECEIVABLE		
	1996	1995
	IR £000	IR £000
Short-term deposits	113	182
6. INTEREST PAYABLE		
	1996	1995
	IR £000	IR £000
On loans and leases repayable wholly within five years:-		
Loans	5,528	10,091
Leases	80	113
On other loans and leases not wholly repayable within five years:-		
Loans	2,695	_
Leases	5,146	4,509
	13,449	14,713
Interest apportioned:-		
Group Operational Costs	8,421	8,496
Railway Infrastructure Costs (Note 29)	5,028	6,217
	13,449	14,713



#### 7. STATE GRANTS - analysis by activity

The grants payable to Córas Iompair Éireann are in accordance with the relevant EU Regulations governing State aid to transport undertakings. These Regulations are as follows:—

- (a) EU Regulation No. 1191/69: enables payment of compensation by the State to railway undertakings in respect of losses incurred on services operated under public service obligations which are deemed essential to ensure the provision of adequate transport services. Payment is made under this Regulation in respect of losses remaining on rail passenger services after fares increases and any possible economies in operation.
- (b) EU Regulation No. 1192/69: provides for compensation by the State in respect of specified financial burdens borne by railway undertakings. Payments are made under this Regulation to cover the following costs in respect of rail passenger and freight operations:
  - Superannuation and pension costs less savings due to exemption from payment
    of certain social welfare insurance contributions in respect of clerical and
    supervisory staff.
  - 50% of the cost of maintenance and control of level crossings.
- (c) EU Regulation No. 1107/70: specifies certain additional circumstances in which State aid may be paid to transport undertakings. Under this Regulation payments are made in respect of:
  - 50% of infrastructure costs in respect of rail freight (Article 3.1 (b)).
  - Deficits on road passenger services which cannot be recouped by fares increases, or eliminated by economies in operation (Article 3.2).
  - Residual deficits on railway operation (Article 4).

Particulars of the State grants of IR £99,455,000 received in 1996 under Sub-Head C1 of Vote 18 of Dáil Éireann of 1996 are given in the following table, showing the relevant provisions of the EU Regulations.

#### State Grants relating to 1996 Activities

	<b>EU Regula</b>	tion Number	
	1191/69	1107/70	
		Art. 3.2	Total
	IR £000	IR £000	IR £000
Revenue Related			
Mainline Rail			
Operation of passenger services	68,605	_	68,605
<b>Bray/Howth Services</b>			
Operation of passenger services	3,881		3,881
Total Railway	72,486	_	72,486



#### 7. STATE GRANTS (continued)

State	Grants	relating	to	1996	Activities	(continued)
State	Grants	rciating	CO	1 ) ) 0	rectivities	(continucu)

ntinued)		
<b>EU Regula</b>	tion Number	
1191/69	1107/70	
	Art.3.2	Total
IR £000	IR £000	IR £000
_	3,650	3,650
	3,400	3,400
72,486	7,050	79,536
EU Regula	tion Number	
1192/69	1107/70	
	Art.3.1(b)	Total
IR £000	IR £000	IR £000
4,710	_	4,710
2,183	_	2,183
_	5,285	5,285
321	_	321
25		25
7,239	5,285	12,524
		92,060
gulation Number	er 1191/69	7,395
	1191/69 IR £000	EU Regulation Number 1191/69 1107/70

(i) The total grants voted by Dáil Éireann in 1996 under Sub-Head C1 of Vote 18 were:-

	IR £000
Grants for normal activities	92,060
Grant for DART interest	7,395
	99,455

(ii) The allocation of State grants as between Córas Iompair Éireann and its subsidiaries is shown in Note 28.



#### 8. NET DEFICIT FOR YEAR

A summary of the financial results of the holding company and its subsidiaries is shown in Note 28.

The holding company's surplus for the year, after exceptional items and profit on disposal of tangible assets amounted to IR £3,372,000.

#### 9. TANGIBLE ASSETS

			Scrappings	
			and	
	1st Jan.	Additions	Disposals	31st Dec.
Group	IR £000	IR £000	IR £000	IR £000
Cost				
Railway lines and works	10,635	269	_	10,904
Railway rolling stock	231,878	9,608	(492)	240,994
Road passenger vehicles	192,167	20,502	(14,990)	197,679
Road freight vehicles	5,848	446	(107)	6,187
Land and buildings	44,136	1,378	_	45,514
Plant and machinery	115,920	4,747	(1,142)	119,525
Catering equipment	431	44	_	475
Docks, harbours and wharves	28,090	504	_	28,594
Total 1996	629,105	37,498	(16,731)	649,872
Total 1995	562,185	76,586	(9,666)	629,105
			Scrappings	
		<b>Charge For</b>	and	
	1st Jan.	Year	Disposals	31st Dec.
	IR £000	IR £000	IR £000	IR £000
Depreciation				
Railway rolling stock	49,131	6,553	(201)	55,483
Road passenger vehicles	107,117	16,233	(14,990)	108,360
Road freight vehicles	3,574	643	(87)	4,130
Plant and machinery	50,192	7,013	(1,112)	56,093
Catering equipment	328	41	_	369
Docks, harbours and wharves	3,165	559	_	3,724
Total 1996	213,507	31,042	(16,390)	228,159
			the second secon	



#### 9. TANGIBLE ASSETS (continued)

			31st Dec. 1996	31st Dec. 1995
Cusum			IR £000	IR £000
Group Net Book Amounts				
Railway lines and works			10,904	10,635
Railway rolling stock			185,511	182,747
Road passenger vehicles			89,319	85,050
Road freight vehicles			2,057	2,274
Land and buildings			45,514	44,136
Plant and machinery			63,432	65,728
Catering equipment			106	103
Docks, harbours and wharves			24,870	24,925
Total			421,713	415,598
			Scrappings	
	1st Jan.	Additions	and Disposals	31st Dec.
	IR £000	IR £000	IR £000	IR £000
Company				- 77
Cost				
Land and buildings	44,136	1,378	_	45,514
Plant and machinery	3,907	244	(42)	4,109
Total 1996	48,043	1,622	(42)	49,623
Total 1995	45,956	2,087		48,043
			Scrappings	
		<b>Charge For</b>	and	
	1st Jan. IR £000	Year IR £000	Disposals IR £000	31st Dec. IR £000
Depreciation	IK EUUU	IK ZUUU	IK ZUUU	IK £000
Plant and machinery				
Total 1996	2,566	942	(12)	3,496
Total 1995	1,575	991		2,566
			31st Dec.	31st Dec.
			1996	1995
			IR £000	IR £000
Net Book Amounts				
Land and buildings			45,514	44,136
Plant and machinery			613	1,341
Total			46,127	45,477



#### 9. TANGIBLE ASSETS (continued)

Catering equipment

- (a) In the case of certain railway rolling stock and road passenger vehicles, the excess of depreciation based on replacement cost over historical cost depreciation is shown separately as a transfer to reserve (Note 21).
- (b) The 1996 depreciation charge shown for road passenger vehicles includes IR £7,000 (1995 IR £13,000) depreciation on school buses. The amount is wholly offset by the amortisation of monies received from the Department of Education.
- (c) Road passenger vehicles at a cost of IR £10,997,000 (1995 IR £13,969,000) were fully depreciated but still in use at the balance sheet date.
- (d) The expected useful lives of the various types of assets for depreciation purposes are as follows:-

Lives (Years)

Railway lines and works ((e) below)	_
Railway rolling stock	20 to 50
Road passenger vehicles	5 to 16
Road freight vehicles	6 to 10
Land and buildings ((f) below)	_
Plant and machinery	3 to 25
Docks, harbours and wharves	50

- (e) Railway lines and works are not depreciated (Accounting Policy D).
- (f) No depreciation has been charged on buildings. The amount involved is not material.
- (g) Included in tangible assets are amounts, as stated below, in respect of rail locomotives, road passenger vehicles and plant and machinery (computer equipment) which are held under finance leases, but which remain in the legal ownership of the lessors:—

		Road		
	Rail	Passenger	Plant and	
	Locomotives	Vehicles	Machinery	Total
	IR £000	IR £000	IR £000	IR £000
1996				
Cost	66,088	7,942	2,104	76,134
Accumulated depreciation	(3,783)	(2,100)	(2,104)	(7,987)
Net Book Value at				
31st December, 1996	62,305	5,842		68,147
Depreciation for 1996	2,128	823	552	3,503



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## **Notes to the Financial Statements**

9. TANGIBLE ASSETS (continued)

		1995	Locomo	Rail otives £000	Road Passenger Vehicles IR £000	Plant and Machinery IR £000	V	Total IR £000
		Cost	6	4,301	7,942	2,104		74,347
		Accumulated depreciatio Net Book Value at		1,655)	(1,277)	(1,552		(4,484)
		31st December, 1995	6	2,646	6,665	552		69,863
		Depreciation for 1995		1,655	822	551	_	3,028
	(h)	All tangible assets, other vested in the relevant sub- lincluded in the additions	osidiary	company.				
		of construction and asset						
						1996		1995
		6 11 111 111				IR £000		IR £000
		Railway rolling stock				15,555		10,556
		Road passenger vehicles				2,740	_	2,736
						18,295	_	13,292
	(j)	Tangible assets include ra	ailway i	nfrastructu	re assets as f	ollows:-		
	,		,			1996		1995
						IR £000		IR £000
								(Restated)
		Cost				93,178		90,872
		Accumulated depreciation	n			(38,639)		(35,614)
		Net Book Value at 31st E	Decemb	er		54,539		55,258
		Depreciation for Year (No	ote 29)			3,082	_	2,931
10.	FIN	IANCIAL ASSETS		Trade	e Investment	S		
			Listed	Shares	Unlist	ed Shares	T	otal
			996	1995	1996	1995	1996	1995
	C		000	IR £000	IR £000	IR £000 I	R £000	IR £000
	Gro	st or Valuation	77	77	10	10	07	0.7
		vision for permanent	77	77	10	10	87	87
		ninution in value	(56)	(5.1)	(10)	(10)	(66)	(61)
		t Book Amounts	(30)	(54)	(10)	(10)	(66)	(64)
		31st December	21	23			21	23
		rket Value	21	23			41	
		31st December	42	39			42	39



#### 10. FINANCIAL ASSETS (continued)

	Subsi	idiary Compa	nies	Trade In		
	Unlisted		Finance	Listed	Unlisted	
	Shares	Loans	Leases	Shares	Shares	Total
	IR £000	IR £000	IR £000	IR £000	IR £000	IR £000
Company						
Cost or Valuation						
At 1st January, 1996	71,000	133,340	68,580	27	10	272,957
New finance leases			191			191
Less: Reduction in						
<ul> <li>Finance leases</li> </ul>			(2,429)			(2,429)
– Loans		(1,106)				(1,106)
At 31st December, 1996	71,000	132,234	66,342	27	10	269,613
Provision for permanent						
diminution in value						
At 31st December, 1996				(22)	(10)	(32)
Net Book Amounts						
At 31st December, 1996	71,000	132,234	66,342	5	-	269,581
At 31st December, 1995	71,000	133,340	68,580	7		272,927
Market Value						
At 31st December, 1996				21		21
At 31st December, 1995				20		20

Loans to subsidiary companies represent the net assets assigned to them by Córas lompair Éireann less share capital issued by them on their establishment following the re-organisation of Córas lompair Éireann in 1987, less loan repayments by them to date.

#### 11. STOCKS

1996 IR £000	1995 IR £000
13,159	18,976
4,124	3,272
17,283	22,248
	13,159 4,124

These amounts include parts and components necessarily held to meet long-term operational requirements.

The replacement value of stocks is not materially different from the book values shown above.



12. DEBTORS (Amounts falling due within one year)	1006	1005
	1996 IR £000	1995 IR £000
Group	IK £000	IK £000
Trade debtors	19,867	20,876
LRT project	4,975	3,035
EU grants receivable	19,125	31,367
Other debtors and accrued income	12,970	10,179
	56,937	65,457
Company Trade debtors	2,079	2,574
LRT project	4,975	3,035
Other debtors and accrued income	7,791	6,290
	14,845	11,899
13. BANK DEPOSITS	1996	1995
	IR £000	IR £000
Group and Company	111 2000	111 2000
Demand deposits	529	500
Restricted cash deposits held	4,436	
	4,965	500
The company has granted a charge over these deposits as sunder a letter of credit facility.	security for its obl	igations
4. CREDITORS (Amounts falling due within one year)	1006	1005
	1996	1995
Group	IR £000	IR £000
Bank overdraft	10,016	7,803
Bank loans (Note 16)	41,314	48,704
Finance lease obligations (Note 27)	2,764	2,504
Trade creditors	18,140	21,447
Income tax deducted under PAYE	5,290	4,257
Pay related social insurance	3,327	2,898
Value added tax and other taxes	3,871	1,671
Value added tax on finance leases	279	165
Other creditors	5,325	4,668
Restructuring provisions–principally severance costs	42,242	12,859
Accruals	24,649	21,284
Third party and employer's liabilities (Note 17)	16,967	15,206
	174,184	143,466
Creditors for taxation and social welfare included above	12,767	8,991

**Group and Company** 

Within one year (Note 14)

Between one and two years

Between two and five years

After five years

Total

These loans are repayable as follows:-



	CREDITORS (Amounts falling due within one year) (continued	1996	1995
		IR £000	IR £000
	Company		
	Bank overdraft	4,478	2,533
	Bank loans (Note 16)	41,314	48,704
	Finance lease obligations (Note 27)	2,764	2,504
	Trade creditors	1,258	926
	Amounts owed to subsidiary companies	53,816	38,075
	Income tax deducted under PAYE	658	553
	Pay related social insurance	73	55
	Value added tax and other taxes	2,670	994
	Value added tax on finance leases	279	165
	Other creditors	1,732	1,856
	Restructuring provisions	2,439	2,716
	Accruals	10,820	7,508
		122,301	106,589
	Creditors for taxation and social welfare included above	3,680	1,767
15.	CREDITORS (Amounts falling due after more than one year)	1996	1995
		IR £000	IR £000
	Bank loans (Note 16)	46,818	57,799
	Finance lease obligations (Note 27)	57,920	60,494
	Value added tax on finance leases	5,949	6,321
	Company	110,687	124,614
	Restructuring provisions	20,470	184
	Group	131,157	124,798
16.	Group  BANK LOANS	131,157	124,798

48,704

9,119

33,811

14,869

57,799

106,503

41,314

9,201

29,689

7,928

46,818

88,132



#### 16. BANK LOANS (continued)

The presentation of the maturity analysis of loans and other debt on page 35 complies with the provisions of FRS 4 Capital Instruments. The standard requires that the maturity of debt should be determined by reference to the earliest date on which the lender can require repayment. Included in amounts repayable within one year are amounts of IR £32,500,000 (1995 – IR £39,700,000) relating to Irish commercial paper which are backed by committed medium term facilities which effectively extends the maturity of these instruments.

The following table shows the amount and type of currency in which these loans are to be repaid:-

		1996	1995
		'000	'000
Current Liabilities			
United States	USD	707	553
United Kingdom	GBP	1,256	647
Republic of Ireland	IR £	37,400	44,600
Germany	DEM	1,070	4,076
The Netherlands	NLG	4,072	1,438
France	FRF	_	2,491
European Union	ECU	470	418
Loan Capital			
United States	USD	2,728	3,434
United Kingdom	GBP	9,764	11,020
Republic of Ireland	IR £	18,300	23,200
Germany	DEM	9,462	10,532
The Netherlands	NLG	29,838	33,910
European Union	ECU	4,336	4,806

The Minister for Finance has guaranteed loans included in the above table to the extent of IR £88,132,000 (1995 – IR £106,496,000).



#### 17. PROVISION FOR LIABILITIES AND CHARGES

	1996	1995
	IR £000	IR £000
Third Party and Employer's Liability Claims		
Group and Company		
Balance at 1st January	83,928	70,307
Utilised during year	(16,472)	(12, 192)
Transfer from profit and loss account	19,614	25,813
Balance carried forward	87,070	83,928
Less: Transfer to current liabilities (Note 14)	(16,967)	(15,206)
Balance at 31st December	70,103	68,722

Provision is made by the Board for the estimated ultimate cost of all third party and employer's liability claims which are not covered by the Board's external insurance policies. In arriving at the amount of the total provision required for the third party liability claims, the Board has had regard to the results of an independent actuarial review

The Board has the following external insurance cover:-

- (i) third party liability in excess of IR £3,000,000 and up to IR £83,000,000 on any one occurrence or series of occurrences arising out of any one rail event;
- (ii) third party liability in excess of IR £1,000,000 and up to IR £81,000,000 on any one occurrence or series of occurrences arising out of any one road transport event, except in the case of actions taken for road claims subject to United States jurisdiction where the excess is US \$3,000,000;
- (iii) third party liability in excess of IR £50,000 and up to IR £80,050,000 on any one occurrence or series of occurrences arising out of All Other Risks events, except in the case of actions taken for All Other Risks claims subject to United States jurisdiction where the excess is US \$100,000;
- (iv) in addition each of the subsidiary companies within the Group has aggregate cover in the twelve month period, April 1997 to March 1998, for rail and road transport third party liabilities in excess of a self insured retention of:-

Iarnród Éireann – Irish Rail

IR £6,615,000

Bus Éireann – Irish Bus

IR £4,410,000

Bus Átha Cliath – Dublin Bus IR £8,820,000

subject to an overall Group self insured retention of IR £15,435,000; and

(v) fire and special perils, including storm damage, to the Board's property in excess of IR £200,000 on any one loss.

Any losses not covered by external insurance are charged to the consolidated profit and loss account and unsettled amounts are included in provision for liabilities and charges.

# CIE

# **Notes to the Financial Statements**

#### 18. DEFERRED INCOME

This account, comprising non-repayable EU grants and other deferred income which will be credited to the consolidated profit and loss on the same basis as the related tangible assets are depreciated (Accounting Policy G), includes the following:—

		Received	Profit	
	1st Jan.	and	and	31st Dec.
	1996	Receivable	Loss A/c	1996
	IR £000	IR £000	IR £000	IR £000
Group				
<b>European Union Grants</b>				
<b>Revenue Grants</b>				
Renewal of railway lines				
and works	agains.	13,993	(13,993)	_
Wheelchair accessible				
buses project	_	7	(7)	
	_	14,000	(14,000)	_
Capital Grants				
Railway lines and works	345	_	_	345
Railway rolling stock	27,124	5,301	(730)	31,695
Plant and machinery	9,378	713	(566)	9,525
Docks, harbours and wharves	9,974	127	(362)	9,739
Land and buildings	2,173	9	_	2,182
Road passenger vehicles	228	113	(165)	176
	49,222	6,263	(1,823)	53,662
Total European Union Grants	49,222	20,263	(15,823)	53,662
Other Deferred Income	1,220		(34)	.1,186
Total	50,442	20,263	(15,857)	54,848
Company				
<b>European Union Grant</b>				
Capital Grant				
Land and buildings	2,173	9		2,182



#### 19. RECONCILIATION OF MOVEMENTS IN RESERVES

		1996	1995
		IR £000	IR £000
	Group		
	Deficit for the year after State grants	(44,574)	(22,971)
	Goodwill on acquisition write-off	(753)	_
	Opening Reserves	117,020	139,991
	Closing Reserves	71,693	117,020
	Company		
	Surplus/(Deficit) for the year	3,372	(1,505)
	Opening Reserves	97,885	99,390
	Closing Reserves	101,257	97,885
20.	INSURANCE RESERVES	1996	1995
		IR £000	IR £000
	Group and Company		
	Balance at 1st January and 31st December	1,117	1,117

The Group Insurance Fund was established to meet exceptional claims which may arise.

#### 21. ASSET REPLACEMENT RESERVE

	Railway Rolling	Road Passenger	
	Stock	Vehicles	Total
	IR £000	IR £000	IR £000
Group			
Balance at 1st January, 1996	64,167	74,432	138,599
Transfer from profit and loss account	9,383	1,367	10,750
Balance at 31st December, 1996	73,550	75,799	149,349
Company			
Balance at 31st December, 1996 and 1995			85,563

This reserve represents the excess of depreciation based on replacement cost over that based on historical cost (Accounting Policy D).

#### 22. CAPITAL RESERVE

	1996	1995
	IR £000	IR £000
Group and Company		
Balance at 1st January and 31st December	22,490	22,490



# 23. CASH FLOW STATEMENT

3. CA	ASH FLOW STATEMENT						
(A	Reconciliation of Operating Deficit to Operating Cash Flows						
		Year ended 3	1st December				
		1996	1995				
		IR £000	IR £000				
	Operating deficit before State grants	(133,410)	(110,730)				
	State grants	92,060	94,663				
		(41,350)	(16,067)				
	Exceptional operating costs	57,140	19,924				
	Redundancy payments made	(7,654)	(8,261)				
	Depreciation	31,035	33,667				
	Amortisation of EU capital grants	(1,866)	(1,404)				
	Profit on disposal of tangible assets	(201)	(613)				
	Decrease in stocks	4,965	4,416				
	Increase/(Decrease) in EU revenue grants	2,362	(12,283)				
	Increase in debtors	(3,497)	(7,967)				
	Increase in creditors and provisions	7,743	28,847				
	Net Cash Inflow from Operating Activities	48,677	40,259				
(B	Analysis of Cash Flows for Headings Netted in the C	ash Flow Statemer	nt				
(-	, , , , , , , , , , , , , , , , , , , ,	1996	1995				
		IR £000	IR £000				
	Returns on Investments and Servicing of Finance	-					
	Interest received	113	182				
	Interest paid	(8,523)	(10,449)				
	Interest element of finance lease rental payments	(5,259)	(3,831)				
	State grant – DART interest	7,395	7,837				
	Net Cash Outflow for Returns on Investments						
	and Servicing of Finance	(6,274)	(6,261)				
	Capital Expenditure and Financial Investment		-				
	Purchase of tangible assets	(38,174)	(35,659)				
	Disposal of tangible assets	532	651				
	EU capital grants	16,385	9,579				
	Net Cash Outflow for Capital Expenditure						
	and Financial Investment	(21,257)	(25,429)				
	Financing						
	Repayment of debt due within one year	(15,523)	(20,177)				
	Capital element of finance lease rental payments	(2,505)	(1,874)				
	Net Cash Outflow from Financing	(18,028)	(22,051)				



#### 23. CASH FLOW STATEMENT (continued)

#### (C) Analysis of Net Debt

Analysis of Net Debt					
	At		Other		At
	1st Jan.	Cash	non- cash	Exchange	31st Dec.
	1996	Flow	changes	movement	1996
	IR £000	IR £000	IR £000	IR £000	IR £000
Cash at bank and in hand	1,122	5,040		(131)	6,031
Bank overdrafts	(7,803)	(2,213)			(10,016)
		2,827			
Debt due after one year	(57,799)	(2,512)	10,981	2,512	(46,818)
Debt due within one year	(48,704)	18,035	(10,981)	336	(41,314)
Finance leases	(62,998)	2,505	(191)		(60,684)
		18,028			
Total	(176,182)	20,855	(191)	2,717	(152,801)
	At		Other		At
	1st Jan.	Cash	non-cash	Exchange	31st Dec.
	1995	Flow	changes	movement	1995
	IR £000	IR £000	IR £000	IR £000	IR £000
Cash at bank and in hand	12,260	(11,138)			1,122
Bank overdrafts	(5,459)	(2,344)			(7,803)
		(13,482)			
Debt due after one year	(66,184)		8,595	(210)	(57,799)
Debt due within one year	(60,286)	20,177	(8,595)		(48,704)
Finance leases	(24,872)	1,874	(40,000)		(62,998)
		22,051			
Total	(144,541)	8,569	(40,000)	(210)	(176,182)

## (D) Cash Flow Relating to Exceptional Items

The operating deficit before State grants includes an outflow of IR £7,194,000 for restructuring costs and voluntary severance. At the year end there is a provision of IR £62,712,000 (1995 – IR £13,043,000).



#### 24. PENSIONS

The majority of the Group's employees participate in defined benefit pension schemes based on final pensionable pay. Contributions by the Board, its subsidiaries and the employees are invested in trustee-administered funds. Proposals for the amalgamation of the Board's six pension schemes into two schemes have been accepted. Statutory Instrument No. 115 of 1996 confirmed the CIE Pension Scheme for Regular Wages Staff (Amendment) Scheme 1996. The CIE Superannuation Scheme 1951 (Amendment) Scheme 1996 is awaiting confirmation. Contributions to the schemes are charged to the profit and loss account so as to spread the cost of pensions as incurred over employees' working lives with the Group as a stable percentage of expected future pay. Contributions to the amalgamated schemes are determined by independent actuaries on the basis of annual reviews using the projected unit method.

The market value of the schemes' assets at 31st December, 1996 was IR £580,104,000.

An actuarial review of the amalgamated schemes was carried out as at 31st December, 1994. The market value of the assets of the schemes at that date was IR £440,602,000 and this exceeded 100% of the benefits which had accrued to members based on service to and pensionable pay at the review date. After allowing for future pay and pension increases the level of funding was 86%.

The principal assumption in this review was that investment returns would exceed the rate of increase in pensionable remuneration and of pensions in payment by 2.5% per annum. An actuarial valuation of the amalgamated schemes at 31st December, 1996 is currently being undertaken. Actuarial reports which are available to scheme member are not available for public inspection.

The pensions cost for 1996 was IR £13,665,000 (1995 – IR £12,407,000).

At 31st December, 1996 a provision for the capital cost of ex gratia pensions of IR £17,025,000 (1995 – IR £5,543,000) is included under restructuring costs in creditors. Prepaid contributions of IR £5,786,000 are included in debtors at 31st December, 1996 (1995 – IR £4,420,000).

#### 25. CAPITAL COMMITMENTS

	1996	1995
	IR £000	IR £000
Contracted for	44,975	23,699
Authorised by Board but not contracted for	63,481	25,621
	108,456	49,320

EU grants totalling IR £27.8 million have been approved in respect of IR £34.5 million of the above expenditure.



#### **26. CONTINGENT LIABILITIES**

#### (A) Pending Litigation

The Group, from time to time, is party to various legal proceedings. It is the opinion of the Board that losses, if any, arising in connection with these matters will not be materially in excess of provisions made in the financial statements.

#### (B) Finance Leases

Under the terms of the finance leases there are contingent liabilities whereby material tax changes affecting the lessors' tax liabilities on lease income will be offset by appropriate adjustments to lease rentals.

#### (C) Letter of Credit

Under agreements relating to the lease and lease-back of locomotive equipment the company has given an idemnity in relation to certain obligations of its lessor, which may arise in the event of early termination of the agreements. No liability is expected to arise in respect of this indemnity.

#### 27. LEASE OBLIGATIONS

		1996	1995
		IR £000	IR £000
(A)	Finance Leases		
	Net obligations under finance leases fall due as follows:-		
	Within one year (Note 14)	2,764	2,504
	Between one and five years	11,706	11,106
	After five years	46,214	49,388
		57,920	60,494
	Total	60,684	62,998

The Minister for Finance has guaranteed finance leases included above to the extent of IR £59,923,000 (1995 – IR £62,094,000).

#### (B) Operating Leases

Commitments under non-cancellable operating leases payable in the coming year expire as follows:-

On other than Land and Buildings IR £000

Within one year 511
Between one and five years 1,817
2,328



#### 28. PROFIT AND LOSS FOR YEAR ENDED 31st DECEMBER

Total Net Surplus/(Deficit) from

lotal Net Surplus/(Deficit)	trom					
		larnród	Bus	Bus Átha		
		Éireann	Éireann	Cliath	Total	Total
	CIE	- Irish	- Irish	- Dublin	1996	1995
		Rail	Bus	Bus		
	IR £000	IR £000	IR £000	IR £000	IR £000	IR £000
Railway						
- Bray/Howth		(11,504)			(11,504)	(13,291)
- Other than Bray/Howth		(78,650)			(78,650)	(85,070)
		(90,154)			(90,154)	(98,361)
Road Freight		1,093			1,093	729
Rosslare Harbour		2,522			2,522	2,249
<b>Catering Services</b>		145			145	427
<b>Road Passenger Services</b>						
– Dublin City				(4,605)	(4,605)	(6,995)
<ul> <li>Provincial Cities</li> </ul>			(2,794)		(2,794)	(2,897)
<ul> <li>Other Services</li> </ul>			674		674	(3,361)
Tours	165				165	424
Consultancy	135				135	176
Surplus/(Deficit) before						
Exceptional Items,						
Profit on Disposal						
of Tangible Assets						
and State Grants	300	(86,394)	(2,120)	(4,605)	(92,819)	(107,609)
Exceptional Items (Note 3)		(34,128)	(10,500)	(9,500)	(54,128)	(18, 265)
Gains/(Losses) on Foreign						
Currency Loans	2,717				2,717	(210)
Profit /(Loss)on Disposal of						
Tangible Assets (Note 4)	355	(228)	74		201	613
Surplus/(Deficit)						
before State Grants	3,372	(120,750)	(12,546)	(14,105)	(144,029)	(125,471)
<b>State Grants</b>	_	92,405	3,400	3,650	99,455	102,500
Surplus/(Deficit) for the						
year after State Grants	3,372	(28,345)	(9,146)	(10,455)	(44,574)	(22,971)
<b>Transfer to Reserves</b>	_	(9,383)	(190)	(1,177)	(10,750)	(7,882)
Surplus/(Deficit)						
for the Year	3,372	(37,728)	(9,336)	(11,632)	(55,324)	(30,853)
	0,072	(07/720)	(3/330)	(11,002)	(33/32-1)	(30,033)



## 28. PROFIT AND LOSS FOR YEAR ENDED 31st DECEMBER (continued)

		Iarnród Éireann – Irish	Bus Éireann – Irish	Bus Átha Cliath – Dublin	Total	Total
	CIE	Rail	Bus	Bus	1996	1995
	IR £000	IR £000	IR £000	IR £000	IR £000	IR £000
Revenue						
Railway						
- Bray/Howth		14,103			14,103	13,029
- Other than Bray/Howth		75,348			75,348	73,343
		89,451			89,451	86,372
Road Freight		21,729			21,729	20,673
Rosslare Harbour		6,177			6,177	6,009
<b>Catering Services</b>		9,046			9,046	8,858
<b>Road Passenger Services</b>						
<ul> <li>Dublin City</li> </ul>				100,060	100,060	99,717
<ul> <li>Provincial Cities</li> </ul>			11,816		11,816	11,848
<ul> <li>Other Services</li> </ul>			88,316		88,316	85,901
Tours (Net)	6,104				6,104	5,238
Consultancy	2,554				2,554	1,982
Total Revenue	8,658	126,403	100,132	100,060	335,253	326,598
Expenditure						
Railway						
- Bray/Howth						
Operational costs		18,197			18,197	18,862
Infrastructure costs		7,410			7,410	7,458
- Other than Bray/Howth						
Operational costs		106,472			106,472	107,858
Infrastructure costs		47,526			47,526	50,555
		179,605			179,605	184,733
Road Freight		20,636			20,636	19,944
Rosslare Harbour		3,655			3,655	3,760
<b>Catering Services</b>		8,901			8,901	8,431
<b>Road Passenger Services</b>						
<ul><li>Dublin City</li></ul>				104,665	104,665	106,712
<ul> <li>Provincial Cities</li> </ul>			14,610		14,610	14,745
<ul> <li>Other Services</li> </ul>			87,642		87,642	89,262
Tours	5,939				5,939	4,814
Consultancy	2,419				2,419	1,806
<b>Total Expenditure</b>	8,358	212,797	102,252	104,665	428,072	434,207



#### 29. RAILWAY INFRASTRUCTURE COSTS

In compliance with EU Council Directive 91/440 these costs have been computed as follows:-

	1996	1995
	IR £000	IR £000
Maintenance of railway lines and works	26,334	25,607
Renewal of railway lines and works net (Note 2)	12,150	11,791
Operating (signalling) and other expenses	8,574	11,715
Depreciation (Note 9 [j])	3,082	2,931
Amortisation of capital grants	(232)	(248)
Total Railway Infrastructure Costs before Interest (Note 2)	49,908	51,796
Interest payable (Note 6)	5,028	6,217
<b>Total Railway Infrastructure Costs</b>	54,936	58,013
Apportionment:-		
Mainline Railway Services	47,526	50,555
Bray/Howth (DART) Services	7,410	7,458
	54,936	58,013
the state of the s		

#### **30. RELATED PARTY TRANSACTIONS**

#### (A) The Ownership of the company

CIE is a Statutory Body set up under the Transport Act, 1950. The Members of the Board are appointed by the Minister for Transport, Energy and Communications.

#### (B) Provision of services to entities owned by the Irish Government

The Group provides rail and road transport services in the ordinary course of its business to Government departments and to entities controlled by the Irish Government, the principal of these being the Departments of Education and Social Welfare, Telecom Éireann, Coillte, Aer Lingus and An Post. Revenue from these services amounted to IR £83.8 million in 1996 and amounts due from these entities to the Group at 31st December, 1996 for these services totalled IR £4.3 million.

#### (C) Purchase of services from entities owned by the Irish Government

In the ordinary course of its business the Group purchases services from entities controlled by the Irish Government, the principal of these being Aer Lingus, the ESB, Great Southern Hotels and Telecom Éireann. Expenditure on these services amounted to IR £12.2 million in 1996 and amounts due to these entities by the Group at 31 December, 1996 for these services totalled IR £1.3 million.

(D) In the ordinary course of its business the Group has finance leases for equipment with ACC Bank plc.



#### 31. GROUP MEMBERSHIP

Name Principal Activity

Holding Company:

Córas Iompair Éireann – Public Transport Services

**Subsidiary Companies** (all wholly owned)

larnród Éireann – Irish Rail – Public Rail (Passenger and Freight) and

Road Freight Services

Bus Éireann – Irish Bus – Public Bus Passenger Services

Bus Átha Cliath – Dublin Bus – Public Bus Passenger Services

CIE Tours International Incorporated - Tours

Dubel Limited. —Catering Services

larnród Éireann – Irish Rail, Bus Éireann – Irish Bus and Bus Átha Cliath – Dublin Bus are incorporated and operate principally in the Republic of Ireland. These three companies are incorporated under the provisions of the Companies Acts 1963–1990, as wholly owned subsidiaries of Córas lompair Éireann in accordance with Section 6 of the Transport (Re-organisation of Córas lompair Éireann) Act, 1986. All of the Group's interests in the subsidiary companies consist of ordinary share capital.

CIE Tours International is incorporated in New York and operates in North America.

Dubel Limited is incorporated in Northern Ireland where it provides catering services for Northern Ireland Railways including their cross-border trains.

The registered offices of the subsidiary companies are as follows:-

larnród Éireann – Irish Rail Connolly Station, Dublin 1.

Bus Éireann – Irish Bus Broadstone, Dublin 7.

Bus Átha Cliath – Dublin Bus 59, Upper O'Connell Street, Dublin 1.

CIE Tours International 100, Hanover Avenue, Incorporated

PO Box 501 Cedar Knolls, New Jersey.

Dubel Limited Central Station,

East Bridge Street, Belfast.

#### 32. APPROVAL OF FINANCIAL STATEMENTS

The Board approved the financial statements on 7th May, 1997.



# **Group Value Added Statement**

## **Group Value Added Statement**

Group value Added Statement				
		1st December		
	199	96	199.	5
	IR £000	IR £000	IR £000	IR £000
Value Added Generated				
Revenue		335,253		328,630
State grants (Note 7)		99,455		102,500
Own work capitalised		11,634		12,550
Profit on disposal of tangible assets		201		613
Less: Cost of materials and				
services utilised	(153,771)		(163,853)	
Exceptional items	(51,411)	(205,182)	(18,095)	(181,948)
		241,361		262,345
Application of Value Added				
Net compensation of employees				
including pension costs		159,322		157,793
Government – payroll taxes		71,958		68,938
Other providers of capital		13,336		14,531
Provision for future investment				
(Note 2)				
	20.027		22667	
<ul> <li>Depreciation</li> </ul>	30,827		33,667	
<ul><li>Depreciation</li><li>Amortisation of capital grants</li></ul>	(1,658)		(1,404)	
- Amortisation of capital grants		41,319		44,054
<ul><li>Amortisation of capital grants</li><li>Renewal of railway lines</li></ul>	(1,658)	41,319 (44,574)	(1,404)	44,054 (22,971)



